#### Fundația ADEPT





### Discover Tarnava Mare: linking biodiversity to local benefits in Romania

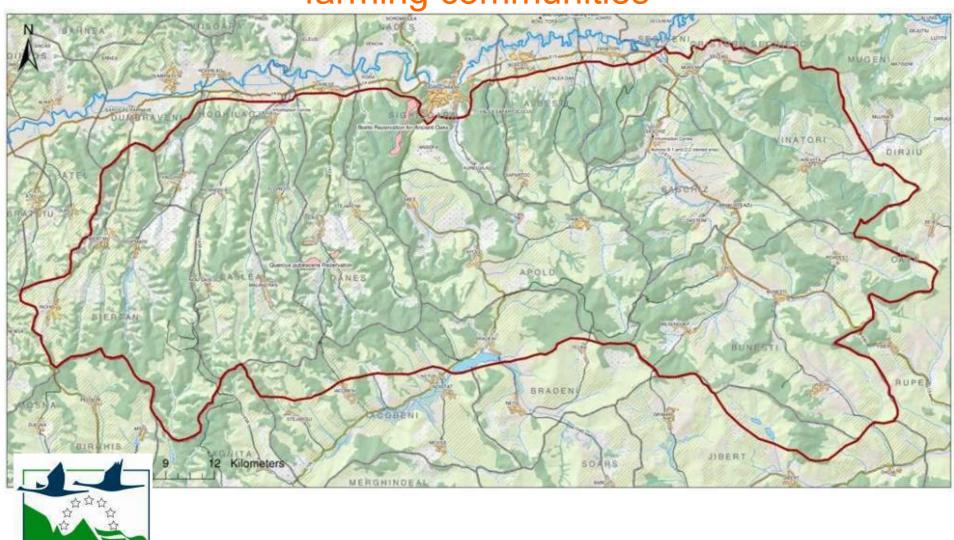




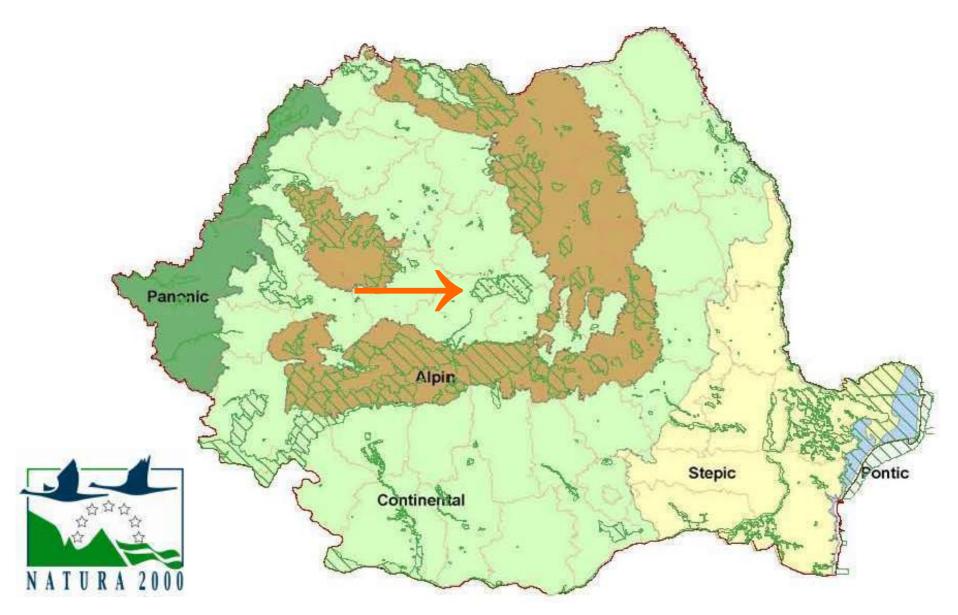


#### Setting the scene

Tarnava Mare, a lowland area of high biodiversity, 85,000ha farmed by 5000 families in small-scale farming communities



### .... one of Romania's largest farmland SCI/Natura 2000 sites







### ...with associated wildlife of European importance









.... this High Nature Value landscape is also a living economic landscape



## In farmed, semi-natural landscapes, survival of biodiversity depends on continued management by local people

But traditional land management in Transylvania no longer offers a livelihood to small-scale farmers

- breakdown in markets especially milk
- competition from imports
- additional burden of EU hygiene regulations
- → Collapse of cow numbers
- → Abandonment of mowing on 50% of hay meadows
- → Intensification/fertilisation of accessible grasslands
- → LOSS OF SMALL-SCALE FARMING COMMUNITIES, LOSS OF BIODIVERSITY

How to promote economic development that sustains and does not undermine HNV farmed landscape?



#### ADEPT's integrated programme

- Study habitats/species, and design management measures to conserve biodiversity
- Get local support by involving local people in design of practical management measures, and linking this management to

1.agri-environment grants and other targeted EU and national support

2. adding value to local products with biodiversity brand, and improving marketing

3. diversifying, including eco- or agro-tourism linked to sales of local products









### 1. Biodiversity-friendly measures under Romania's National Rural Development Programme





- Agri-environment payments for grassland management are specifically designed to protect HNV farmland biodiversity
- Restrictions: fertilizers, cutting dates, stocking rates





### 2. Sustainable commercial incentives – markets for local and traditional products





Linking assistance with PRODUCTION to assistance with MARKETING









### We are helping small producers to achieve consistent quality, good packaging



# ADEPT is working with Innovation Norway to improve Milk Collection Points and milk hygiene in villages ....



without which market for milk will be lost





### ... to develop small-scale processing units in villages ...









#### ...and to promote organic conversion linked to



marketing











### including clear guidance to help small producers to understand regulations

 Clear information for farmers, producers and for food inspectors

 leaflets for small-scale producers explaining the simpler hygiene regulations for small producers



### We are promoting local products such as cheese ...







#### pastrama, smoked bacon, traditional sausages











### ... fruits and nuts ...



#### ...traditional bread ...





#### ... jams and honey.



#### 3. Diversification ... linking tourism to local food



Meet the producers and taste the food

Enjoy a truly memorable experience in the Târnava Mare area of Southeastern Transylvania

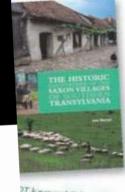
Find out more by contacting the Tourist Information Centre in Saschiz or visit the web site

The Tarnava Mare area of Southeastern Transylvania is one of the most important natural and cultural landscapes in Europe. It includes some of Europe's finest surviving wildflower-rich grasslands.

The traditionally managed landscape is the result of centuries of good husbandry by the Saxons. The village communities still manage and nurture the land today in a way that has long protected the countryside and created a unique sense of place.

The landscape is a mosaic of ancient oak and beech forests, wildflowerrich meadows and pastures. Unspoiled villages centred on fortified churches lie peacefully in the valleys. Traditional farming is carried out in ecological balance with nature. The landscape supports an astonishingly rich wildlife of plants, birds, mammals and insects

Giving proper value to local food and local tourism is key to the survival of the area. Friendly villagers, traditional homemade food and the timeless rhythms of country life such as the evening procession of cowsreturning from pasture give the traveler a glimpse of an older Europe, one not seen for generations elsewhere.



Thave published the book The Historic tryside of the Saxon es of Southern dvania' by John d (2006) and a 2 tourst map of the Mare area, Both able from the formation Centre, v.amazon.co.uk

#### Discover Târnava Mare

Many tourists already come to the area because of some 30 churches. of which 10 are fortified and four are UNESCO World Heritage Sites (Biertan, Saschiz, Sighișoara and Viscri).

There are many more activities in Târnava Mare to experience

- In most of the thirty villages in summer, you can see the evening procession of cows returning to their owners' homes for milking. generally about an hour before sunset.
- Traditional bread making. Combine this with a village walk and church visit while the bread is baking, so you can return to see the
- An organic farming training scheme for young people. Taste their organic milk, cheese, bread and vegetables.
- Barrel making, blacksmith, charcoal burning, weaving and embroidery demonstrations.
- 'Meet the Bees': wear a fully protective bee suit and discover how honey is produced. Taste and buy different types of honey.
- Horse and cart rides through wild flower meadows to see sheep being hand milked and cheese being made. Picnic lunch can be
- Visit the goats / cheese making and sample traditional cakes, jams
- Fresh produce markets are held daily in Sighişoara, with a wide range of local produce on offer. Wednesday and Saturday are the busiest days. Rupea has a market every Friday.

For the more active, a series of meadow and forest walks has been developed that will eventually be linked into a long distance hiking footpath across the Tārnava Mare area. Guides can be hired by

In Saschiz, walk to the citadel or around the village following marked trails. Visits to gardens and courtyards can be arranged.

In Viscri, stroll on a series of short walks on marked trails around the

Traditional herbal tea, cakes and lunches can be arranged in some

Please respect the privacy of the people offering these activities and

### Visits to producers incorporated into tourism programmes – and paid for of course



bread-bakers
...charcoal-burners

.... hill sheepfolds

.... beekeepers



### Sales linked to tourism in hotels, shops, village festivals, national and international markets





Sales are good - currently demand is greater than supply!





### The tourist information centre at Saschiz also sells local products



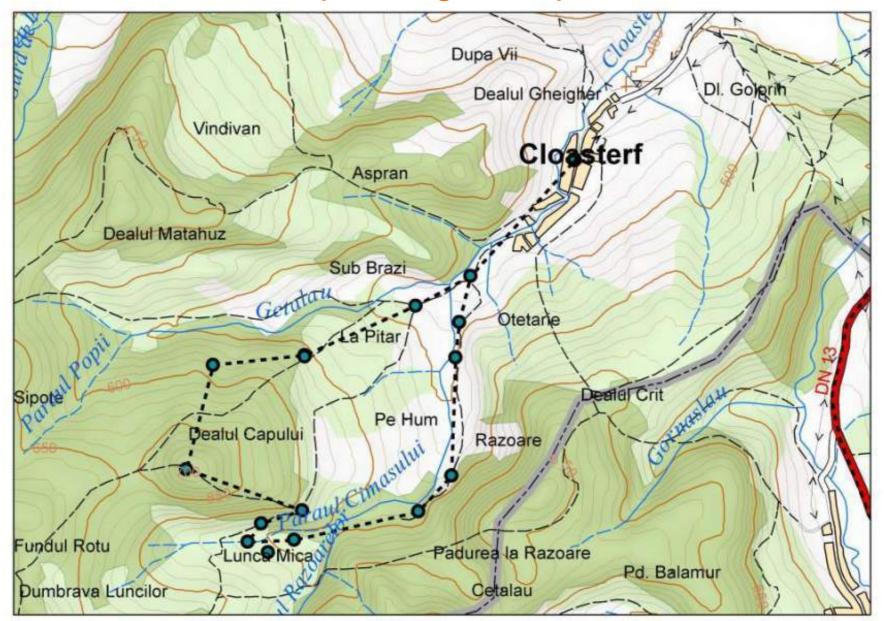
..... visited by thousands of Romanian and foreign visitors in 2008.

#### Branded interpretation signs in villages





### Walking guides including detailed walking routes incorporating GPS points



#### Discover Tarnava Mare

Bringing this together with a brand, marketing organisation



.... and a website www.discovertarnavamare.org

#### Discover Tarnava Mare - a taste of Transylvania



A Taste of Transylvania

Discover

Home

"Prince Charles is probably unaware that he has provided me with perhaps the tastiest reminder of one of the most unforgettable trips of my life. I pilfered several bunches of his succulent, jumbo carrots from the vegetable patch of his latest farmstead, more of which shortly.

I have just returned from a tour of the Saxon villages of Transylvania, a mesmerising little corner of eastern Europe. The region provides a rare opportunity to experience rural equanimity, where people, land and homes haven't changed for 800 years.

Without a time machine, this is the closest you'll come to witnessing what life must have been like in medieval Europe......"

Says Lucy Mayhew in her Travelmail article ' Transfixed by Transylvania '







#### Latest News

#### Two exciting new events in Tarnava Mare

This August there are two new events organised by Fundatia ADEPT for you to discover some of the natural secrets of

#### A Unique Sense of Place

The Tarnava Mare area of South-eastern Transylvania is one of the forgotten jewels in Romania's crown. It is one of the Europe's most important natural and cultural landscapes, including some of the finest pristine wildflower rich grasslands - the result of centuries of good husbandry by local farming



#### Website is successfully promoting links between biodiversity conservation, continued traditional land management, and local incomes









# Objective: economic development that is really integrated in the broad village community, supporting not replacing traditional activities

Thank you!

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